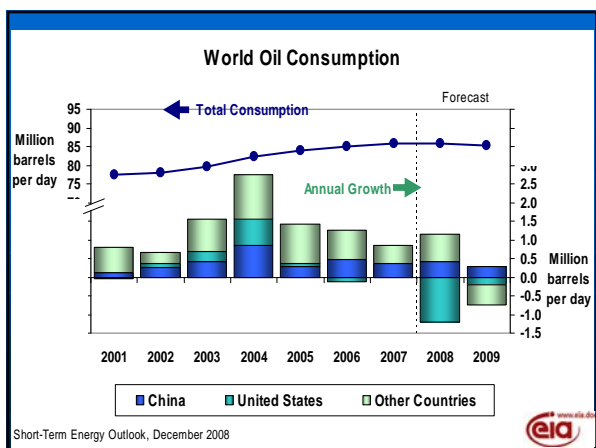
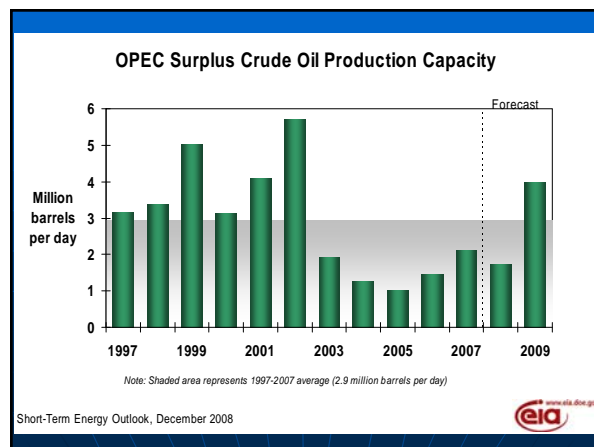
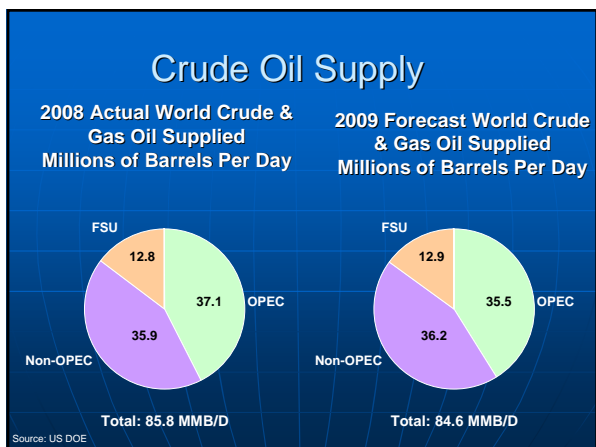


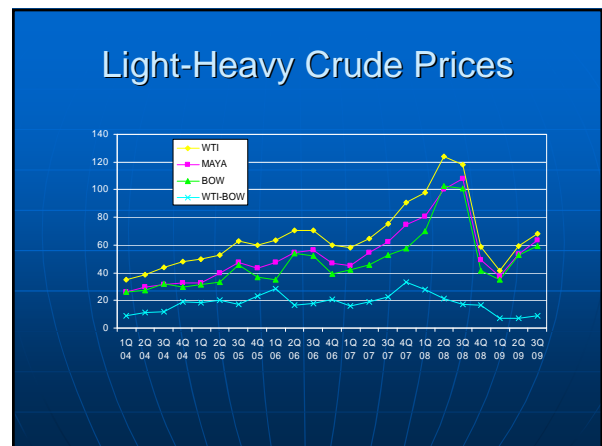
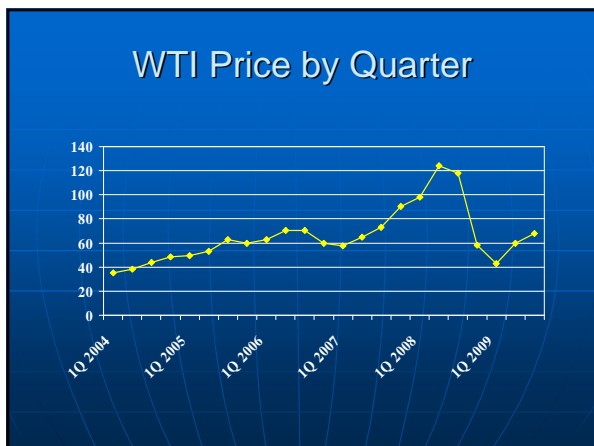
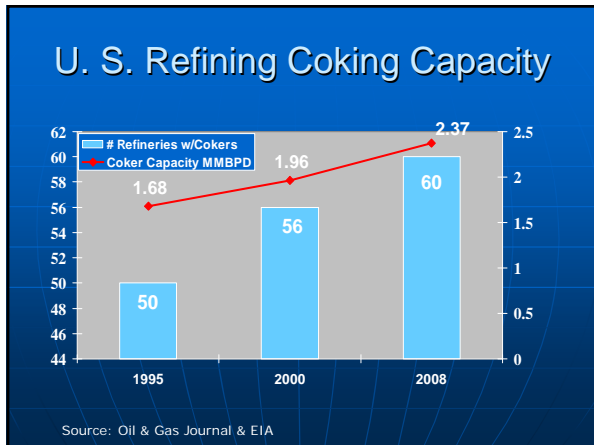
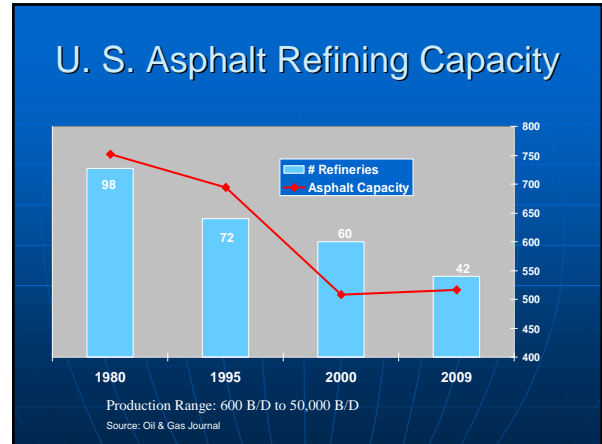
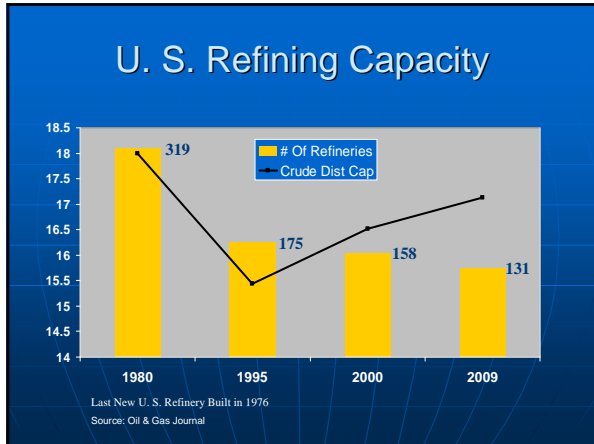
Asphalt Market Outlook

Bill Haverland
ConocoPhillips Company

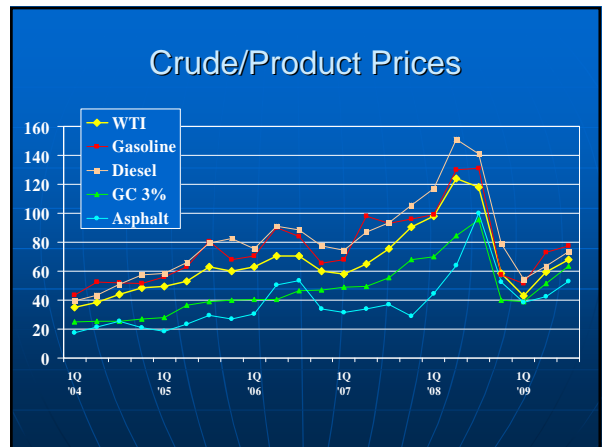
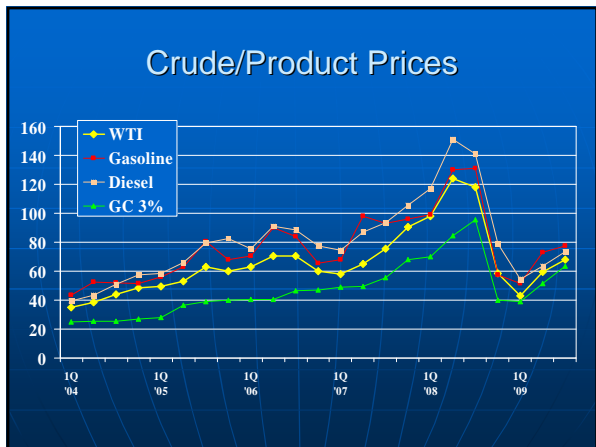
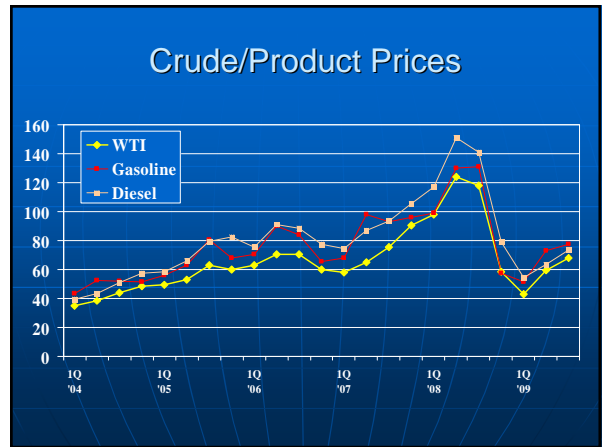
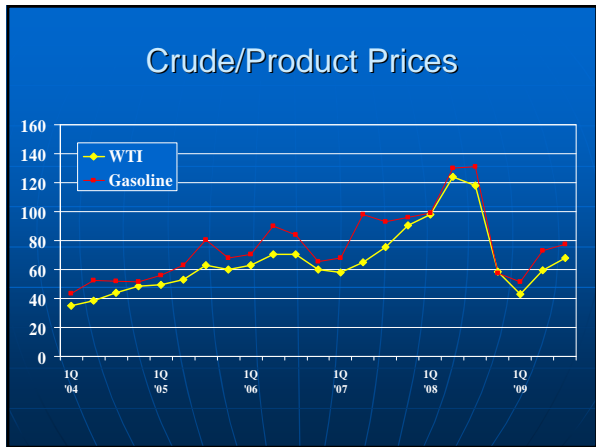
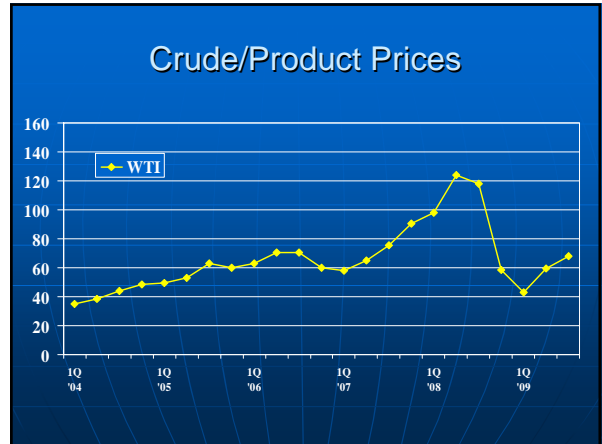
Crude Oil Supply/Demand

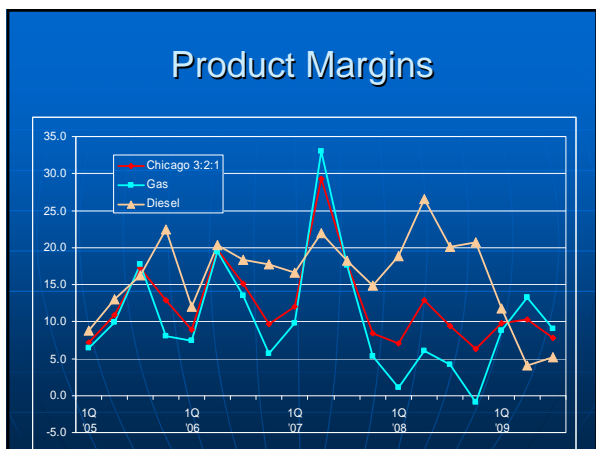
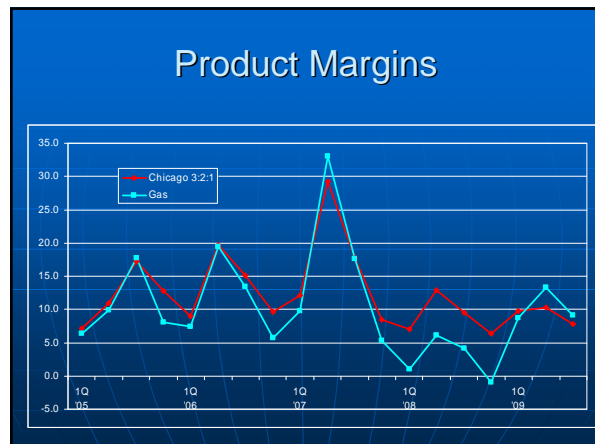
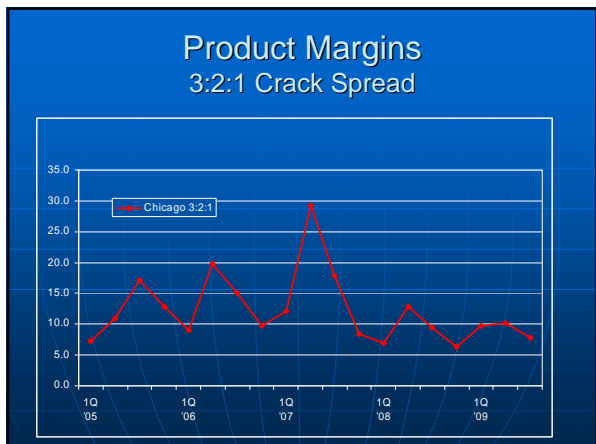


Refining

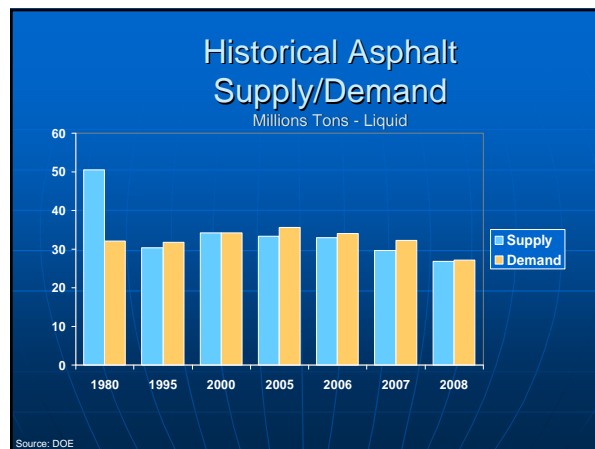
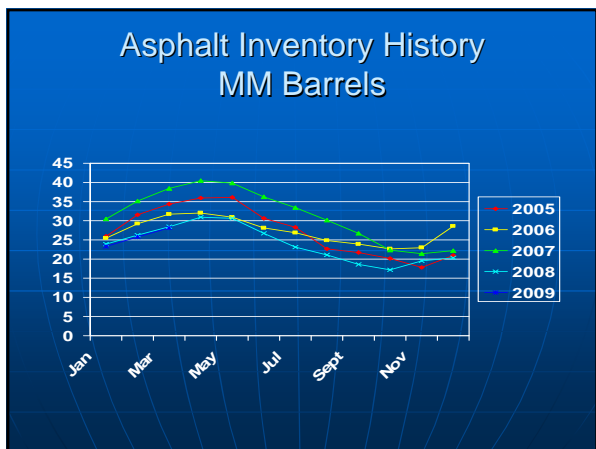


Products Pricing





Asphalt Supply



2010 Refining Outlook

- U.S. light product demand flat to declining.
- Depressed refining margins.
- Reduced refining runs anticipated.
 - > Currently 84%
 - > Could be below 80% in 2010
- One new coker streamed.
- Potential refinery closures.
- Narrow light/heavy crude differential.
- Lighter crude slates at many refineries.
- Asphalt production can be reduced as a result.

2010 Asphalt Supply

- Production a function of economics.
- Price will have to:
 - > Cover crude costs.
 - > Compete with cokerfeed value.
 - > Compete with #6 oil value.
- Integrated refineries have capacity.
- Logistical issues could be a problem.
- Nationally, supply should be adequate if demand remains flat with 2009.
- Additional supply would be available if economics favor asphalt.
- Pricing will be based on supply/demand relationship.